

Sales & Marketing-CM

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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 27-11/2011-SM-CM

Date: 18.05.2011

To,

The Chief General Managers
All Telecom Circles/Districts
BSNL

SUB: - Revision of Discount/Commission on recharge/C-Top-up for distribution channel of BSNL

The Management committee of the BSNL Board in its 97th meeting held on 13.05.2011 has approved the revision of discount/commission, on recharge/C-Top-up to primary franchisee of BSNL from 5% to 5.5% with immediate effect.

The discount/commission applicable in case of DSA/BAs/PCO operators etc. shall be at the same rate i.e. 80% of primary franchisee discount/commission, mentioned in Annexure-D of this office letter no. 27-9/2010-SM-CM(Pt.-I) dated 28.05.2010.

(Upendra Bakolia)
DGM (S&M-CM)

Copy to:

1. CMD BSNL CO New Delhi
2. Dir (CM) BSNL CO, New Delhi.
3. President NBFA
4. Guard